

# Publications and Training Solutions

## Course Syllabus: 523-0822291

**COURSE TITLE:** Venue Quote Tool  
Customer Quote Training

**PREREQUISITES:**

Students should have a basic knowledge of aircraft avionics systems and a working command of the English language. Students should be familiar with MS Windows® based Operating Systems.

**PURPOSE:**

This course provides personnel with training on the web-based Aftermarket Quote Tool (QT) that allows users to generate a quote for Venue products. The QT is designed to be used by the Dealer Salesperson, Dealer Engineer, and RC Sales Engineer with the goal of providing accurate, real-time quotes, thereby reducing the response time to the customers. The QT allows the user to track the status of a quote (i.e. Draft, Review, or Accepted). Quotes can be easily shared with peers and modified for reuse within the Venue Tools Portal. The QT provides a Venue Cabin Management System (CMS) report with Line Replaceable Unit (LRU) graphics, Layout of Plane Arrangement (LOPA), and Bill of Materials (BOM).

**OBJECTIVES:** Upon completing this course, the student should be able to:

1. Locate the Venue portal.
2. Identify the Quote Tool tab.
3. Understand how to populate and edit the results of:
  - a. Quotes
  - b. Floor Plan Templates
  - c. Quote Price Preferences
  - d. Options
  - e. Floor Plan
  - f. Custom Components
  - g. Port Usage Notifications
  - h. Bill of Materials

**COURSE LENGTH:** 2 Hours

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### REFERENCES:

1. Venue Quote Tool <https://business2.rockwellcollins.com/venue tools/>

### COURSE OUTLINE

#### **0. Introduction**

- A. Course Objectives
- B. Light Jet Venue Block Diagram
- C. HDAV 6000 / 6002 Comparison
- D. Scalable Venue Architecture

#### **1. Venue Tools Portal Overview**

- A. Venue Tools Portal – Access Page

#### **2. Venue Quote Tool**

- A. Quote Price Preferences
- B. New Quote
- C. Options
- D. Custom Components
- E. Floor Plan Administration
- F. Port Usage
- G. Validation
- H. Trade In Credit
- I. Bill of Materials
- J. Reports
- K. My Quotes

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**EQUIPMENT TYPE:**

<b>EQUIPMENT</b>	<b>NOMENCLATURE</b>	<b>PART NUMBER</b>
High Definition Audio Video Distributor	HDAV-6000	441-0102-100
High Definition Audio Video Distributor	HDAV-6002	441-0186-100